

SAMPLE INDIA LIMITED 2

ACTIVE BUSINESS

Trading Style: SAMPLE

Location: 2nd floor, Prabhakar Road,Road AB Sarkar Road, Opp National Park Ambattur, Chennai 400001 Tamil Nadu India

Telephone(s): (+91) 044 66765555

D-U-N-S Number: 91-859-3443

IDENTIFICATION & SUMMARY ▼

IDENTIFICATION

D-U-N-S Number: 91-859-3443	Business Group: SAMPLE GROUP	E-Mail: sampleindia@sampleindia.com
Registration No: L01132MH1947PTC000019	Facsimile(s): (+91) 044 2881 1001	Website: www.sampleindia.com

SUMMARY

Type of Business: Public Limited Liability Company	Primary SIC: 3599 0300	Registered charge: Yes
Established: Jan 23, 1947	Line of Business: Manufactures machine and other job shop work	Employs: 152 (Total)
Control: Jan 23, 1947	Exports: Yes	Principal: N D Kumar,Managing Director
Imports: Yes		

RISK EVALUATION

D&B Rating	5A1
Record	Clear

SUMMARY

Principal(s)	7
Income	43,565,000 (in Thousands)
Authorized Capital	82,750,000,000 INR
Issued Capital	35,978,444,270 INR
Paid-up Capital	35,978,444,270 INR
Current Ratio	2.18
Quick Ratio	1.43
Profit Margin / Return on Sales	13.89 %
Return on Assets	18.46 %

Currency

All monetary amounts quoted in this report are shown in Indian Rupee, unless otherwise stated

RISK ASSESSMENT

Risk Indicator

1

Risk Level of the Company is : MINIMAL

Low Risk (1)

High Risk (4)

D&B Rating

Financial Strength

5A

Based on Networth

Risk Indicator

1

Strong (Minimal Risk Expected)

The Dun & Bradstreet Rating of 5A1 indicates:

- Financial Strength of INR over 645,950,000 based on net worth
- A Risk Indicator which is Strong

CURRENT INVESTIGATION

INVESTIGATION INFORMATION

On May 16, 2016, Mr Subject Person, declined all information.

Other comments :

Further, The information in this report has been compiled from D&B known sources and its independent research

FINANCIAL INFORMATION

PARTIAL ESTIMATES

Particulars	Dec 31, 2015 03 Millions Indian Rupee	Sep 30, 2015 3 Millions Indian Rupee	Jun 30, 2015 3 Millions Indian Rupee
Sales / Income	875	560	450
Net Profit(Loss) before Tax	88	66	54
Net Profit(Loss) after Tax	76	64	52

COMPARATIVES

Particulars	Fiscal Mar 31, 2016 Thousands Indian Rupee	Fiscal Mar 31, 2015 Thousands Indian Rupee	Fiscal Mar 31, 2014 Thousands Indian Rupee
Current Assets	16,374,000	18,263,000	14,677,000
Current Liabilities	7,511,000	5,996,000	4,393,000
Working Capital	8,863,000	8,863,000	8,863,000
Other Tangible Assets	16,299,000	8,079,000	6,150,000
Non-Current Liabilities	1,090,000	357,000	195,000
Tangible Net-Worth	24,072,000	15,852,000	13,923,000
Income	43,565,000	35,474,000	30,316,000
Profit (Loss) After Tax	6,049,000	5,343,000	4,512,000
Cash & Bank	1,924,000	3,669,000	1,175,000
Accounts Receivable	8,825,000	6,798,000	6,004,000
Fixed Assets	4,536,000	4,861,000	3,762,000
Accounts Payable	1,246,000	1,188,000	82,000

RATIOS

Particulars	Mar 31, 2016	Mar 31, 2015	Mar 31, 2014
GROWTH TREND			
Sales Growth (%)	22.81	17.01	
Net Profit Growth (%)	13.21	18.42	
LIQUIDITY RATIOS			
Current Ratio	2.18	3.05	3.34
Quick Ratio	1.43	1.75	1.63
Total Liabilities to Net Worth Ratio (%)	35.73	35.73	35.73
EFFICIENCY RATIOS			
Collection Period (days)	72.93	68.99	71.30
Sales to Inventory (times)	0.00	0.00	0.00
PROFITABILITY RATIOS			
Return on Sales (%)	13.89	15.06	14.88
Return on Net worth (%)	25.13	22.20	18.74

HISTORICAL PERFORMANCE: BALANCE SHEET

Assets	Fiscal Mar 31, 2016 Thousands Indian Rupee	Fiscal Mar 31, 2015 Thousands Indian Rupee	Fiscal Mar 31, 2014 Thousands Indian Rupee
Cash & Bank	1,924,000	3,669,000	1,175,000
Deposit-Short Term	36,000	143,000	
Accounts Receivable	8,825,000	6,798,000	6,004,000
Other Receivables / Accruals	3,274,000	2,274,000	1,626,000
Other Current Assets	214,000	36,000	712,000
Current Investments	2,101,000	5,343,000	5,160,000
Total Current Assets	16,374,000	18,263,000	14,677,000
Land & Building	2,391,000	2,846,000	3,036,000
Leasehold Improvements	486,000	462,000	391,000
Plant & Equipment	219,000	209,000	111,000
Transportation Vehicles	14,000	23,000	1,000
Furniture Fixtures & Fitting	194,000	91,000	34,000
Office Equipment	281,000	239,000	164,000
Assets in Construction	232,000	354,000	496,000
Other Fixed Assets			-956,000
Computers & other IT Equipment	719,000	637,000	485,000
Total Fixed Assets	4,536,000	4,861,000	3,762,000
Investment in Subsidiary	4,811,000	14,000	
Shares (Unlisted)	9,000	9,000	22,000
Other Investments	4,233,000	1,091,000	168,000
Less-Prov for Dimin. in Inv	-1,000	-1,000	-1,000
Total Investments	9,052,000	1,113,000	189,000
Long-Term Deposits	560,000	546,000	512,000
Long-Term Loans	1,092,000	876,000	
Other Assets	466,000	234,000	1,285,000
Deferred Tax Asset	593,000	449,000	402,000
Total Other Assets	2,711,000	2,105,000	2,199,000
Other Intangibles		2,000	15,000
Software	92,000	117,000	155,000
Total Intangibles	92,000	119,000	170,000

	32,765,000	26,461,000	20,997,000
	Fiscal Mar 31, 2016 Thousands Indian Rupee	Fiscal Mar 31, 2015 Thousands Indian Rupee	Fiscal Mar 31, 2014 Thousands Indian Rupee
TOTAL ASSETS			
Liabilities			
Accounts Payable	1,246,000	1,188,000	82,000
Bank Overdraft	395,000	155,000	85,000
Bank Loans	400,000		
Current Portion of Long Term Debt	5,000	5,000	5,000
Due to Customers	42,000	27,000	103,000
Other Payables / Accruals	1,415,000	1,699,000	1,440,000
Provision income Tax	270,000	227,000	219,000
Provision Dividends	607,000	1,009,000	732,000
Provisions	1,276,000	792,000	623,000
Due to Directors / Shareholders	343,000	5,000	4,000
Other Current Liabilities	1,512,000	885,000	1,100,000
Share Appln. Money Pndg. Allot		4,000	
Total Current Liabilities	7,511,000	5,996,000	4,393,000
Loans Unsecured	18,000	23,000	27,000
Provisions			39,000
Other Non-Current Liabilities	1,072,000	334,000	129,000
Total Non-Current Liabilities	1,090,000	357,000	195,000
TOTAL LIABILITIES	8,601,000	6,353,000	4,588,000
Capital	1,678,000	837,000	417,000
Capital Reserves	87,000	87,000	87,000
General Reserves	1,542,000	1,542,000	1,542,000
Reserves	107,000	78,000	68,000
Share Premium	1,122,000	1,898,000	2,208,000
Foreign Exchange Adjustments			49,000
Retained Earnings (Loss)	19,628,000	15,666,000	12,038,000
TOTAL EQUITY	24,164,000	20,108,000	16,409,000
TOTAL LIABILITIES & EQUITY	32,765,000	26,461,000	20,997,000

Accounts qualified by auditor: Yes

As on 31st March 2016, the company has disputed dues of Rs 1108.63 Million payable towards Income Tax, Sales Tax, Service Tax, Custom Duty, Excise Duty & Value added Tax which are not deposited as they are pending under disputes. As on 31st March 2016, The Total Contingent Liabilities & Commitments is amounting to Rs. 70.30 cr.

HISTORICAL PERFORMANCE: PROFIT & LOSS

	Mar 31, 2016 12 Thousands Indian Rupee	Mar 31, 2015 12 Thousands Indian Rupee	Mar 31, 2014 12 Thousands Indian Rupee
Income	43,565,000	35,474,000	30,316,000
Less: Cost of Sales	-28,553,000	-22,850,000	-19,361,000
Gross Profit (Loss)	15,012,000	12,624,000	10,955,000
Depreciation / Amortisation	-1,309,000	-1,017,000	-809,000
General Operating Expenses	-6,904,000	-5,560,000	-4,849,000
Net Operating Profit (Loss) after depn and Before interest	6,799,000	6,047,000	5,297,000
Other Non-Operating Income	939,000	831,000	494,000
Total Financial Expenses	-3,000	-1,000	-4,000
Profit Before Extraordinary Items and Tax - India only	7,735,000	6,877,000	5,787,000
Net Profit Before Taxation & After Extraordinary Items	7,735,000	6,877,000	5,787,000
Income Tax	-1,686,000	-1,534,000	-1,275,000

Net Profit (Loss) After Taxation	6,049,000	5,343,000	4,512,000
Net Profit (Loss) After Taxation & Extraordinary Items	6,049,000	5,343,000	4,512,000
Less: Dividends	-2,087,000	-1,715,000	-1,221,000
Less: Transfer to Reserves			-451,000
Plus (Minus) Retained Earnings b/forward	15,666,000	12,038,000	9,198,000
Retained Earnings (Loss) c/forward	19,628,000	15,666,000	12,038,000

BANKS 

Information in this report may not represent the full extent of subject's bank relationships.

Bank Name: Bank of America National Trust & Sa
Location: India

Bank Name: State Bank of Travancore
Location: India

Bank Name: Union Bank Of India
Location: India

Bank Name: Bank of Baroda
Location: India

Bank Name: Syndicate Bank
Location: India

Bank Name: Deutsche Bank AG
Location: India

Bank Name: HDFC Bank Ltd
Location: India

Bank Name: Dresdner Bank AG
Location: India

Bank Name: Abn Amro Bank NV
Location: India

Bank Name: Commerbank Ag
Location: India

No independent confirmations were obtainable from banker/(s).

REGISTERED CHARGE DETAILS

A search was conducted and the following charges were found.

Charge Date	Charge Number	Amount Secured	Currency	Chargee Name
Aug 11, 2009	10174712	936,000	Indian Rupee	HDFC Bank Limited
Aug 11, 2009	10174715	4,050,000	Indian Rupee	AB Bank Ltd
Aug 11, 2010	10174718	5,328,000	Indian Rupee	Bank of Baroda Corporation

The records items above under 'Registered Charges' may have been paid, vacated, settled or released prior to the date this report was printed.

HISTORY 

BACKGROUND

This Public Limited Liability Company was started in Jan 23, 1947, having registration no.L01132MH1947PTC000019, and has its registered office at 210, Alpha Road, Unit KKK, Akash Chambers, Mumbai, Maharashtra, 400001 India

The last AGM date was Sep 30, 2015. The last Financial Statement Date being Mar 31, 2015.

The subject shares are publicly listed on the below stock exchange/s:

Bombay Stock Exchange

India

MERGER

Date of Event: Aug 16, 2001
Event Type: Amalgamation
Name of the Company/Entity: MCM Software Private Limited

Date of Event: Mar 30, 2005
Event Type: Merger
Name of the Company/Entity: PNQR Software Trading Private Limited

CHANGES

Name Changes:

Original business name registered as: Old Sample India Ltd

On Jul 28, 1994, the subject registered a change in name to Present name

CAPITAL

Authorized Capital: 82,750,000,000.00 INR
Issued Capital: 35,978,444,270.00 INR
Paid-up Capital: 35,978,444,270.00 INR as on date Mar 31, 2015
Ordinary Shares: 3,597,844,427.00 at par value 10 INR

Capital Distribution:

The following details represent the Full Shareholders List

Ordinary Shares:

Shareholders	% Capital
ABN Software Services Limited, Gmbh	53.67
Affiliate Engineering Company Private Limited	19.86
WBB Software Consultant Limited	1.64
BMW Equity Trust	2.19
X.N. Swarup	7
Public	10.79
Others	4.85

Shareholding as at Dec 31, 2015

Shareholding details provided by: stock exchange

LEGAL REPRESENTATIVES

Auditors

KSS & CO

India

ASSOCIATIONS

The subject company was awarded 9001 on May 19, 2010

LOCATION



PREVIOUS ADDRESSES

Type of address	Former Physical Address
Street 1	2, Gilchrist Avenue,
Street 2	Harrington Road, Chetpet,
City	Chennai
Postal code	600031
State	Tamil Nadu
Country	India

FACILITIES

At this address the subject company maintains Administrative office,
 Building Type: adobe. Constructed of glass.
 Located in Commercial area and close to a major road network.

CORPORATE STRUCTURE 

PARENT

Ultimate Parent:

Name:	ABN Software, Gmbh
D-U-N-S:	97-859-9433
Location:	Germany

The subject is a subsidiary of:

Name	ABN Software Services Limited, Gmbh
D-U-N-S:	12-519-8301
Location Type:	Germany
Details:	Ownership: 53.67 %

SUBSIDIARIES

Name:	OMG Integration Private Limited
Address:	India
No.of Shares owned:	100 %

Name:	XYZ Computer Consultancy Private Limited
Address:	India
No.of Shares owned:	99 %

AFFILIATES

The Affiliate is a Joint Venture:	No
Name:	Affiliate Engineering Company Private Limited
Address:	India
Affiliate holds shares in subject:	19.86 %

The Affiliate is a Joint Venture:	Yes
Name:	Aff Computer Engineering Company Private Limited
Address:	India
Subject holds shares in Affiliate:	49 %

BRANCHES

The Principle branch location(s) are as follows:

Address: Flat No 407A, 4th Floor,, 98, Gandhi Place,, Hema Tower,, New Mumbal, Maharashtra, 400019, India
Location Type: Regional office

Address: Flat No 1108, 11th Floor,, 98, Tilak Place,, Hemkunt Chambers,, New Delhi, Delhi, 110019, India

Address: Block 24, 8th Floor, 312, Anna Salai, Nandanam, Manali Towers, Chennai, Tamilnadu, 600035, India

Address: Office No 4B, 4th Floor,, 171, Park Avenue,, Pushpa Park,, Kolkata, West Bengal, 700016, India

Address: Hyderabad, Andhra Pradesh, India

DIVISION

The Principle division location(s) are as follows:

Division Name: Software Trading Division

Address: Hema Tower,, India

Division Name: Software Development Division

Address: Hema Tower,, India

OPERATIONS



LINE OF BUSINESS

LOB Description: Computer software development and services.

Manufactures machine and other job shop work

- 3599-0300

Manufactures sugar plant machinery

- 3556-9908

Manufactures cement making machinery

- 3559-9905

Engaged in boiler and boiler shop work

- 3443-0300

Provides computer software development

- 7371-0301

Operates computer related services

- 7379-0000

CAPACITY AND PRODUCTION OUTPUT

Product Name	Actual Production	Production Capacity
High Speed Centrifugal Machines	47 Units per year	160 Units per year

AGENCIES HELD - BRAND NAME

Principal Name: PQRS Germany

Subject as: Technical Collaboration Beneficiary

Principal Name: Promoter AG, Korea

Subject as: Technical Collaboration Beneficiary

SALES TERRITORY

		Export	
Year	Amount	Currency	Unit
FY 2015	858.00	INR	Millions
FY 2014	50.00	INR	Millions
FY 2013	55.00	INR	Millions

		Import	
Year	Amount	Currency	Unit
FY 2015	1,958.00	INR	Millions
FY 2014	900.00	INR	Millions
FY 2013	650.00	INR	Millions

SALES TERMS

Local Sales Term: Advance
 Export Sales Term: Letter of Credit (at sight)

MAJOR CUSTOMERS

Number of Customers: 100

Name/Type	Location
Government Body(ies)	
Private Sector	
ABC Limited	India
XYZ Limited	India
PQR Limited	India

PURCHASES

% of export:
 • 9

EMPLOYEES

Current:
 Total Employees: 152 Estimated

PRINCIPALS

PRINCIPALS

Name: N D Kumar
 Address: India
 ID No: 00016289

Name: Allen Border
 Address: India
 ID No: 00009615

Name: V J Mohta
 Address: India

ID No: 00015399

Name: Nandita Parikh

Address: India

ID No: 00012822

Name: M Swarup

Address: India

ID No: 03385541

Name: D N Dammani

Address: India

ID No: 04487441

Name: Premlata N Kapoor

Address: India

ID No: 00127620

Name: H Stapler

ID No: AQRPK0698P

EXECUTIVES

Name: N D Kumar

Year of Birth: 1938

Current Title: Managing Director

Appointed to Present Position: Nov 20, 2014

Education: Graduated from university, Masters Commerce

Active in daily operations: Yes

Identify No: 00016289

Name: Allen Border

Current Title: Chairman

Appointed to Present Position: May 15, 2006

Identify No: 00009615

Name: V J Mohta

Year of Birth: 1965

Current Title: Director

Appointed to Present Position: Dec 23, 2002

Active in daily operations: Yes

Identify No: 00015399

Name: Nandita Parikh

Year of Birth: 1970

Current Title: Director

Appointed to Present Position: Oct 05, 2001

Active in daily operations: Yes

Identify No: 00012822

Name: M Swarup

Year of Birth: 1965

Current Title: Director

Appointed to Present Position: Nov 12, 1999

Active in daily operations: Yes
 Identify No 03385541

Name: D N Dammani
 Year of Birth: 1962
 Current Title: Director
 Appointed to Present Position: Jun 19, 2001
 Active in daily operations: Yes
 Identify No 04487441

Name: Premlata N Kapoor
 Year of Birth: 1972
 Current Title: Director
 Appointed to Present Position: May 19, 2004
 Active in daily operations: Yes
 Identify No 00127620

Name: H Stapler
 Year of Birth: 1976
 Current Title: Company Secretary
 Appointed to Present Position: Jan 10, 2007
 Active in daily operations: Yes
 Identify No AQRPK0698P

NEWS & ALERTS

Report Date: Jan 22, 2009
 Source: FE
 Reported Data: Sample is looking for partners for its X and Y manufacturing business. The company was in the process of identifying potential partners for these businesses and they had also decided to transfer these business to one or more subsidiary.

Report Date: Feb 22, 2009
 Source: CD
 Reported Data: Sample has reduced its holding in Snowman Fridges, the nationwide cold storage chain, to 10 per cent. Snowman Fridges has been set up by SAMPLE along with a Mitsubishi-led consortium. Snowman Fridges currently has an equity base of Rs.50.17 crore in which SAMPLE holds around 38.32 lakh shares. The company in 1999 had an equity base of Rs.15.80 crore, with SAMPLE's invested at Rs.2.37 crore.

Report Date: Apr 05, 2009
 Source: BS
 Reported Data: Sample said on 4 June 2002 that it proposed joint venture with ABC India and Questions International, in which SAMPLE is to offload majority 51 per cent equity, will become operational soon.

APPENDICES

CUSTOMER SERVICE

Should you require any further information or have any questions, please contact your local Customer Service Center. Latin American and Caribbean subscribers please contact:

Dun & Bradstreet Information Services India Private Limited

ICC Chambers, Saki Vihar road, Powai

Mumbai 400 072,

India

Tel: +91 22 2857 4190 / 4192 / 4194

Fax: +91 22 2857 2060
 Email: dnbinops@mail.dnb.co.in
 Website: www.dnb.co.in
 CIN: U74140MH1997PTC107813

Inquiries should contain the below minimum details:

- Full Company Name
- Full Headquarters Address
- Telephone Number
- Business Identification Number
- Contact Name
- Reference
- Order Date

D&B RATING GLOSSARY

The D&B Rating - The D&B rating consists of two parts, the Financial Strength Indicator and the Risk Indicator.

For example: in the case of a **2A 4** rating, **2A** means the financial strength of the business and the **4** is the risk indicator.

The **Risk Indicator** is used in conjunction with the Financial Strength Indicator. The Risk Indicator reflects D&B's opinion of the risk associated with trading with a specific business, notably the likelihood of business continuance or failure over the next 12 months. Created from expert rules system, the Risk Indicator is refreshed whenever data is loaded onto our database. Please see the table below for the Risk Indicators and their corresponding values.

Financial Strength Indicator

	Rating table - India Figures in Indian Rupee		
		NetWorth Range	
5A	645950000	and	over
4A	129190000	to	645949999
3A	64595000	to	129189999
2A	12919000	to	64594999
1A	7751400	to	12918999
B	3875700	to	7751399
C	1219900	to	3875699
D	516760	to	1219899
E	155028	to	516759
F	51676	to	155027
G	Up	to	51675

Risk Indicator	Condition	Credit Risk	Interpretation
1	Strong	MinimumRisk	Proceed with transaction - offer extended terms if required
2	Good	LowRisk	Proceed with transaction
3	Fair	Slightly greater than average risk	Proceed with transaction but monitor closely
4	Limited	Significant level of risk	Review each case before extending credit and obtain more information. Take suitable assurances before extending credit, guarantees may be needed
-	Undetermined	Insufficient information to assign a Rating	Assigned to concerns where there is insufficient information to express any opinion on the condition, financial soundness or payment history of the concern. A concern with no telephone number will also be assigned a "-" condition

Alternate Ratings Used

NQ	Subject is Not Qualified for rating, as its ceased operations.
NB	Commercial operation usually less than 24 months.
N	Balance sheet shows negative net worth
FB	Subject is the branch of a company located in another country
BR	Subject is a branch location

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DS

A situation exists which is not ratable
This is a Dun Support record with limited information.

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